



**Asia Brands Berhad** (22414-V)

(Incorporated in Malaysia)

Lot 10449, Jalan Nenas, Batu 4 ½, Kampung Jawa, 41000 Klang,  
Selangor Darul Ehsan.

Telephone: 03-51618822 / Fax: 03-51612728

Email: [info@asiabrands.com.my](mailto:info@asiabrands.com.my)

## **Introduction**

The Board of Directors of Asia Brands Berhad is pleased to announce the unaudited financial results of the Group for the financial period ended 31 December 2019.

This interim financial statements is prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134, "Interim Financial Reporting" issued by Malaysian Accounting Standards Boards ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

This interim financial statements is intended to provide an update on the last annual audited financial statements, for financial year ended 31 March 2019.

This report comprises the following:

- Condensed consolidated statements of financial position
- Condensed consolidated statements of profit or loss and other comprehensive income
- Condensed statements of changes in equity
- Condensed consolidated statements of cash flow
- Explanatory notes

**Asia Brands Berhad (22414-V)**  
(Incorporated in Malaysia)  
**Condensed Consolidated Statements of Financial Position**  
**as at 31 December 2019**

	Unaudited 31.12.2019 RM'000	Unaudited 31.12.2018 RM'000	Audited 31.3.2019 RM'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	11,557	8,315	8,667
Right of use assets	11,305	-	-
Intangible assets	131,000	131,000	131,000
Goodwill on consolidation	26,705	26,705	26,705
Deferred tax assets	11,915	11,915	11,915
	<u>192,482</u>	<u>177,935</u>	<u>178,287</u>
<b>Current assets</b>			
Inventories	80,161	69,569	60,024
Trade receivables	21,737	23,941	21,767
Other receivables	5,468	6,254	5,955
Tax recoverable	6	4,921	3,254
Cash and bank balances	15,899	48,348	4,925
	<u>123,271</u>	<u>153,033</u>	<u>95,925</u>
<b>TOTAL ASSETS</b>	<b><u>315,753</u></b>	<b><u>330,968</u></b>	<b><u>274,212</u></b>
<b>EQUITY AND LIABILITIES</b>			
Share capital	198,279	158,001	198,279
Reserves	732	(9,705)	(8,786)
<b>Shareholders' Equity</b>	<u>199,011</u>	<u>148,296</u>	<u>189,492</u>
<b>Non-Current Liabilities</b>			
Hire purchase payables	321	216	207
Lease liabilities	6,327	-	-
Deferred tax liabilities	-	2	-
	<u>6,648</u>	<u>218</u>	<u>207</u>
<b>Current Liabilities</b>			
Trade payables	28,839	26,751	13,174
Other payables	11,641	8,252	6,385
Share application account	-	42,840	-
Hire purchase payables	72	36	37
Lease liabilities	5,220	-	-
Short term borrowings	64,322	104,575	64,917
	<u>110,094</u>	<u>182,454</u>	<u>84,513</u>
<b>TOTAL LIABILITIES</b>	<b><u>116,742</u></b>	<b><u>182,672</u></b>	<b><u>84,720</u></b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b><u>315,753</u></b>	<b><u>330,968</u></b>	<b><u>274,212</u></b>
Net assets per share (RM)	<u>0.86</u>	<u>1.27</u>	<u>0.82</u>

**Asia Brands Berhad (22414-V)**  
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**Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income  
for the period ended 31 December 2019 (Unaudited)**

	<b>3 months ended 31.12.2019</b>	<b>3 months ended 31.12.2018</b>	<b>Year-to-date ended 31.12.2019</b>	<b>Year-to-date ended 31.12.2018</b>
	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>
Revenue	46,262	41,776	135,608	117,038
Cost of sales	<u>(23,146)</u>	<u>(20,749)</u>	<u>(67,906)</u>	<u>(58,673)</u>
Gross profit	23,116	21,027	67,702	58,365
Other operating income	251	120	852	410
Selling and distribution expenses	(17,785)	(16,858)	(52,183)	(46,448)
Administrative and other operation expenses	(539)	(693)	(2,168)	(2,246)
Finance costs	<u>(1,296)</u>	<u>(1,735)</u>	<u>(3,746)</u>	<u>(4,937)</u>
Profit/(Loss) before taxation	3,747	1,861	10,457	5,144
Taxation	<u>(138)</u>	<u>(489)</u>	<u>(939)</u>	<u>(1,386)</u>
Profit/(Loss) after taxation	<u><u>3,609</u></u>	<u><u>1,372</u></u>	<u><u>9,518</u></u>	<u><u>3,758</u></u>

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**Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income for the period ended 31 December 2019 (Unaudited) (cont'd)**

	3 months ended 31.12.2019	3 months ended 31.12.2018	Year-to-date ended 31.12.2019	Year-to-date ended 31.12.2018
	RM'000	RM'000	RM'000	RM'000
Profit/(Loss) for the period	3,609	1,372	9,518	3,758
<b>Other comprehensive income:</b>				
Available for sale (AFS) Investments fair value movement	-	-	-	-
<b>Total comprehensive income/(expenses)</b>	<u>3,609</u>	<u>1,372</u>	<u>9,518</u>	<u>3,758</u>
<b>Total comprehensive income/ (expenses) attributable to:</b>				
<b>Equity holders</b>	<u>3,609</u>	<u>1,372</u>	<u>9,518</u>	<u>3,758</u>
	<b>Sen</b>	<b>Sen</b>	<b>Sen</b>	<b>Sen</b>
Earnings/(Loss) per share	<u>1.55</u>	<u>1.18</u>	<u>4.09</u>	<u>3.23</u>

**Asia Brands Berhad (22414-V)**  
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**Condensed Statements of Changes in Equity**  
**For the period ended 31 December 2019 (Unaudited)**

	Non- distributable	Distributable	
	Share Capital	Retained profits/ (Accumulated losses)	Total
	RM'000	RM'000	RM'000
At 1.4.2018	158,001	(13,463)	144,538
Profit after taxation/ Total comprehensive expenses	-	3,758	3,758
Transaction with owners - Dividend	-	-	-
At as 31.12.2018	<u>158,001</u>	<u>(9,705)</u>	<u>148,296</u>
At 1.4.2019	198,279	(8,786)	189,493
Profit after taxation/ Total comprehensive income	-	9,518	9,518
Transaction with owners - Dividend	-	-	-
At as 31.12.2019	<u>198,279</u>	<u>732</u>	<u>199,011</u>

**Asia Brands Berhad (22414-V)**  
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**Condensed Consolidated Statements of Cash Flow  
for the period ended 31 December 2019 (Unaudited)**

	<b>9 months ended 31.12.2019 RM'000</b>	<b>9 months ended 31.12.2018 RM'000</b>
<b>Cash flow from operating activities</b>		
Profit/(Loss) before tax	10,457	5,144
Adjustments for:		
Interest income	(204)	(131)
Interest expenses	3,746	4,937
Non-cash items	5,668	1,135
Operating profit before working capital changes	19,667	11,085
Net change in current assets	(19,429)	(24,313)
Net change in current liabilities	21,385	14,407
Cash generated from operations	21,623	1,180
Interest paid	(3,746)	(4,937)
Tax refunded/(paid)	1,845	1,650
Net cash generated from operating activities	19,722	(2,107)
<b>Cash flow from investing activities</b>		
Purchase of plant and equipment	(4,006)	(2,034)
Right Of Use Assets	(16,112)	-
Interest income	196	131
Proceeds from disposal of plant and equipment	72	-
Net cash used in investing activities	(19,850)	(1,903)
<b>Cash flow from financing activities</b>		
Proceeds from right issue share application money	-	42,840
Repayment to ultimate holding company	-	(1,200)
Net increase/(decrease) in bank borrowings and hire obligations	1,266	2,097
Increase in lease liabilities	11,547	-
Net cash generated from/(used in) financing activities	12,813	43,737
<b>Net increase / (decrease) in cash and cash equivalents</b>	12,685	39,727
<b>Cash and cash equivalents at beginning of period</b>	3,175	8,621
<b>Cash and cash equivalents at end of period</b>	15,861	48,348
	<b>9 months ended 31.12.2019 RM'000</b>	<b>9 months ended 31.12.2018 RM'000</b>
<b><u>Cash and cash equivalents at end of period</u></b>		
Cash and bank balance	15,899	48,348
Less: Bank Balance Pledged – Al Rajhi	(39)	-
<b>Cash and cash equivalents at end of period</b>	<b>15,861</b>	<b>48,348</b>

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## Explanatory Notes

### Explanatory notes pursuant to MFRS 134, “Interim Financial Reporting”

#### 1. Basis of Preparation

The unaudited quarterly report has been prepared in accordance with Malaysian Financial Reporting Standards (“MFRSs”), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia and should be read in conjunction with the audited financial statements for the financial year ended 31 March 2019.

The adoption of the following MFRSs and Amendments to MFRSs that came into effect on 1 April 2019 did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

MFRS 9	<i>Financial Instruments</i> (IFRS 9 issued by IASB in July 2014)
MFRS 15	Revenue from Contracts with Customers
Amendments to MFRS 15	Clarifications to MFRS 15
Annual Improvements to MFRSs 2014 – 2016 Cycle:	Amendments to MFRS 1
	Amendments to MFRS 128

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 March 2019, except for changes arising from the adoption of MFRS 16 Leases as described below:

The Group has adopted MFRS 16 in the current financial period, where MFRS 16 supersedes MFRS 117 Leases and the related interpretations. Under MFRS 16, a lease is a contract (or part of contract) that conveys the right to control the use of an identified assets for a period of time in exchange for consideration. MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires the lessee to recognise a “right-of-use” of the underlying assets and a lease liability reflecting future lease payments for most leases.

The right-of-use asset is depreciated in accordance with the principles in MFRS 116 Property, Plant and Equipment and the lease liability is accreted over time with interest expense recognised in the income statement.

On the date of initial application, the Group applied the simplified transition approach and did not restate comparative amounts for the period prior to first adoption. The impact of adopting MFRS 16 to opening balances are as follows:

#### Balance sheet

#### **Impact of adopting MFRS 16 at 1 April 2019:**

	<b>RM'000</b>
Right-of-use assets	14,264
Lease liabilities	(14,264)

The finance lease liabilities were measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate as at 1 April 2019. Right-of-use assets were measured

at an amount equal to the lease liabilities, adjusted by the amount of the prepaid or accrued lease payments. Accordingly, there is no impact to the accumulated losses of the Group as at 1 April 2019. On the income statement, expenses which previously included operating lease rental within EBITDA were replaced by interest expenses on lease liabilities and depreciation of the right-of use assets. On the statement of cash flows, operating lease rental outflows previously recorded within "net cash flows from operating activities" were reclassified as "net cash flows used in financing activities" for repayment of principal and interest of lease liabilities.

**2. Audit qualification in respect of the audit report of the Group and Company for the preceding financial statements and current status of the matter(s) giving rise to the qualification**

The audit report in respect of the financial statements of the Group and the Company for the financial year ended 31 March 2019 was not qualified.

**3. Explanatory comments about the seasonality or cyclicity of interim operations**

The Group's products cater to the consumer market and business is influenced by the state of the Malaysian economy, consumer confidence and the seasonality of promotional sales and festive seasons.

**4. The nature and amount of items affecting assets, liabilities, equity, net income, or cash flow that are unusual because of their nature, size or incidence**

Save for the information disclosed in this interim financial report, there are no other unusual items affecting assets, liabilities, equity, net income or cash flow.

**5. The nature and amount of material changes in estimates of amounts reported in prior interim periods of the current financial year or material changes in estimates of amounts reported in prior financial year**

There was no material changes in estimates of amounts reported in prior financial year.

**6. Issuances, cancellations, repurchases, resale and repayments of debt and equity securities**

The Group did not issue, cancel, repurchase, resell or repay any debt or equity securities during the reporting quarter.

**7. The amount of dividends paid (aggregate or per share)**

There were no dividends paid by the Company during the quarter ended 31 December 2019.

**8. Segmental reporting for business segment, being the Group's basis of segment reporting**

Segmental reporting is not presented as we are operating in a single business segment.

**9. Status of valuation of property, plant and equipment**

There was no valuation of property, plant and equipment carried out during the current financial quarter.



**10. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period**

There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the current interim period.

**11. Effect of changes in the composition of the Group during the interim period, including business combinations, acquisition or disposal of subsidiary companies and long-term investments, restructurings, and discontinuing operations**

There were no changes to the composition of the Group during the financial period ended 31 December 2019.

**12. Changes in contingent liabilities or contingent assets since the last annual balance sheet date**

The Company's contingent liabilities in respect of corporate guarantees granted to subsidiaries for banking and financing facilities as at 31 December 2019 amounted to RM66,000,000 (31 December 2018 : RM106,000,000).

**Explanatory notes pursuant to Part A, Appendix 9B of the Listing Requirements of Bursa Malaysia**

**13. Review of performance of the Company and principal subsidiaries, setting-out material factors affecting earnings and/or revenue of the Company and Group for the financial year-to-date**

The current quarter recorded a revenue of RM46.3 million, which was RM4.5 million or 10.7% higher than RM41.8 million for the same quarter last year. The Group recorded a higher pre-tax profit of RM3.7 million as compared to a pre-tax profit of RM1.9 million for the same period of the preceding year, an improvement of 94.7%.

Revenue for the 9 months period ended 31 December 2019 amounted to RM135.6 million, which was RM18.6 million or 15.9% higher than RM117.0 million for the corresponding 9 months period last year. For the current 9 months period, the Group recorded a higher pre-tax profit amounting to RM10.5 million as compared to a pre-tax profit of RM5.1 million for the corresponding 9 months period last year, an improvement of 105.9%.

The higher revenue and pre-tax profit were due to the better store productivity over the holiday period.

**14. Comparison with preceding quarter's results**

The Group recorded an increase in revenue of RM5.3 million for the current quarter ended 31 December 2019 to RM46.3 million as compared to RM41.0 million in the preceding quarter ended 30 September 2019. This is mainly due to the holidays during the current quarter.

Consequently, the Group recorded a pre-tax profit of RM3.7 million for the current quarter ended 31 December 2019 as compared to pre-tax profit of RM1.6 million recorded for the quarter ended 30 September 2019.

**15. Current year prospects**

The Group is expected to perform better than previous year.

**16. Status of profit forecast or profit guarantee**

This is not applicable to the Group.

**17. Details of tax charge and an explanation of the variance between the effective and statutory tax rate for the current quarter and financial year-to-date**

The tax charge comprised:

	<b>3 months ended 31.12.2019 RM'000</b>	<b>3 months ended 31.12.2018 RM'000</b>	<b>Year-to-date ended 31.12.2019 RM'000</b>	<b>Year-to-date ended 31.12.2018 RM'000</b>
Income tax	(120)	(545)	(921)	(1,446)
Over/(Under)provision - Prior year	(18)	55	(18)	55
Deferred tax	0	1	0	5
Effect on opening deferred tax resulting from a reduction in income tax rate	-	-	-	-
	<u>(138)</u>	<u>(489)</u>	<u>(939)</u>	<u>(1,386)</u>

**18. Details of purchase or disposal of unquoted securities other than securities in existing subsidiary companies and associated companies**

The Group did not purchase or dispose any unquoted securities during the current reporting period.

**19. Status of corporate proposals announced but not completed, which is not earlier than 7 days from the date of this report**

The Group has no pending corporate proposals.

## 20. Group borrowings and debt securities as at the end of the reporting period

Details of borrowings and debt securities as at the end of the reporting period are as follows:

	<b>As at 31.12.2019</b>
	<b>RM'000</b>
<b>Long term borrowing</b>	
<b>Secured</b>	
Term loan	-
<b>Short term borrowings</b>	
<b>Secured</b>	
Term loan	50,000
<b>Unsecured</b>	
Bankers' acceptances	14,322
Bank overdrafts	-
	14,322
	64,322

The Group does not have any borrowings that are denominated in foreign currency.

## 21. Summary of off-balance sheet financial instruments, which is not earlier than 7 days from the date of this report

The Group has not entered into any arrangements involving financial instruments.

## 22. Changes in material litigation (including status of any pending material litigation) since the last annual balance sheet date, which is not earlier than 7 days from the date of this report

The Group does not have any material litigation.

## 23. Dividends

The Directors did not declare any dividend for the current reporting quarter.

## 24. Basis and methods of calculating earnings / (loss) per share

The basic earnings / (loss) per share is calculated by dividing the net profit attributable to shareholder by the weighted average number of ordinary shares in issue of 232,647,600 (2019 : 116,323,800) during the period.

## 25. Profit for the Period/Year

	3 months ended 31.12.2019 RM'000	3 months ended 31.12.2018 RM'000	Year-to-date ended 31.12.2019 RM'000	Year-to-date ended 31.12.2018 RM'000
<b>Profit for the period is arrived at after crediting:</b>				
Interest income	72	14	204	131
Bad debts recovered	-	-	72	-
<b>and after charging:</b>				
Interest expense	1,116	1,735	3,165	4,937
Interest expense on lease liability	180	-	581	-
Amortisation and Depreciation	417	347	1,111	1,069
Depreciation for right of use asset	1,529	-	4,716	-
Inventories (reversal of written-down)/written-down	-	(200)	-	(200)
Inventories (written-back)/written-off	17	-	105	200
Bad debts written-off	-	-	217	88
Allowance/(Reversal) of impairment:-				
- Receivable	-	(41)	(231)	(23)
(Gain)/Loss on disposal of plant & equipment	-	-	(68)	-
(Gain)/Loss on short term investment	9	-	8	-

There were no gain nor loss on derivatives or exceptional items for current quarter and financial period to-date 31 December 2019 (31 December 2018: N/A)

By order of the Board  
Mak Chooi Peng  
Company Secretary  
Petaling Jaya  
18 February 2020